



Getting Ahead of the CCPA: How to Unravel and Master the Complexities

Speakers



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Today's Webinar

Basic
Concepts

Recent
Amendments
&
Complexities

Building a
Compliant
Program,
Brick-by-Brick

Basic Concepts

- The CCPA: A collection of simple, long-recognized principles that are mired in complexities
- Mastering the complexities requires building a strong program, one brick at a time



CCPA's Simple Principles

Fundamental Consumer Rights

- ✓ Consumers have a right to know and a right to access to their data
- ✓ They have a right to opt-out of sales
- ✓ They also have a right to request deletion
- ✓ **Businesses cannot discriminate against consumers who exercise these rights**

Many antecedents

- ✓ Fair Information Practice Principles
- ✓ Fair Credit Reporting Act
- ✓ Access to medical records

The 2019 Amendments

- Some clarifications
 - Definition of personal information to clarify “reasonably” standard
 - **CCPA does not apply** to FCRA-covered information
 - Makes other exclusions clear
- Some complexities give temporary, *partial* carve-outs to:
 - Data collected from job applicants, employees, owners, officers, medical staff, and contractors
 - Data collected from consumers acting solely on behalf of another business
- Two that are for another day
 - Vehicles
 - Data brokers

Businesses Have Many Issues To Address

- Scope of personal data
- Linking collected data to 11 categories of data
- Multiple exceptions to the obligation to delete
- Dealing with minors
 - Are they between the age of 13 and 16?
 - Are they under the age of 13?
- Distinguishing categories of sources of information
- How to tie collected categories of information to categories of sources and categories of recipients
- What is a business purpose?
- What is a commercial purpose?
- Who is a service provider?
- Who is a third party?
- How are requesters to be verified?
- What is a sale?
- What is sharing?
- Separating job applicants, employees, owners, officers, medical staff, and contractors from other consumers
- Separating business-to-business consumers from other consumers
- What is discrimination?
- What is not discrimination?
- How is personal data valued?
- When is personal information not personal?
- What is household information?
- Who owns household information?
- How is it all linked together for production?
- Etc., etc., etc.

AG's Proposed Regulations

- It is prudent to approach them as if they will be the final regulations
- The proposals provide many useful clarifications
- They fill in several blanks



AG's Proposed Regulations (cont'd.)

1 Clarify disclosures

- Proposed 11 CCR 999.301(n) clearly identifies 6 information points for disclosures

2 Clarify content of important notices

- “Notice at Collection”
- “Notice of Right to Opt-Out”
- “Notice of Financial Incentives”
- The Privacy Policy

AG's Proposed Regulations (cont'd.)

3 Delineate procedures

- Submitting and responding to “Requests to Know”
- Submitting and responding to “Requests to Delete”
- Submitting and responding to “Requests to Opt-Out”

4 Give content to verification requirements

- Set general principles and strict prohibitions
- Give specific guidance for
 - Password-protected accounts
 - Non-account holders
 - Authorized agents
 - Children
 - Households

Building A Compliant Program, Brick by Brick

- Milestones in the program's construction
 - Completing the data map
 - Developing a verification process
 - Preparing and posting required notices
 - Vesting the right person with the necessary powers – and budget
 - Creating and maintaining a culture of compliance
 - Preparing and implementing a process for dealing with consumer requests
 - Reviewing existing and new contracts
 - Being ready for the future

Building A Compliant Program, Brick by Brick

- Create a comprehensive PI data map
 - Identify locations (one at a time) where PI is located
 - Servers
 - Devices
 - Cloud environments and applications
 - Note: The data map must identify all locations where data is found in order to comply with any request to delete
 - Identify each source of PI on each site
 - Customers
 - Employees, job applicants, owners, officers, medical staff, contractors
 - B2B transactions and communications
 - Other businesses
 - Public Information



Building A Compliant Program, Brick by Brick

■ Develop verification process

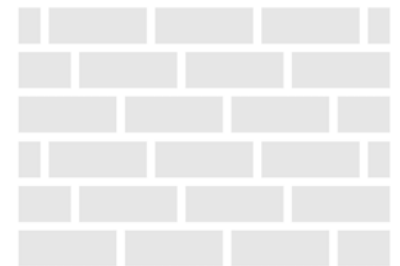
- As required in Proposed Regulations (e.g., 11 CCR Article 4)

Proposed Regulations set out detailed requirements

- 11 CCR 999.323 (general rules)
- 999.324 (password-protected accounts)
- 999.325 (non-account holders)
- 999.326 (authorized agents)
- 999.330(a)(1) and (2) (adopting COPPA requirements for verification and adding affirmative consent)
- See 999.318 (concerning households)
- Observe additional requirements when verification is not possible

■ Develop or revise current privacy policy

- As required by Proposed Regulation (11 CCR 999.301(b))



Building A Compliant Program, Brick by Brick

- Prepare required notices

- Right to Know

- Notice at Collection

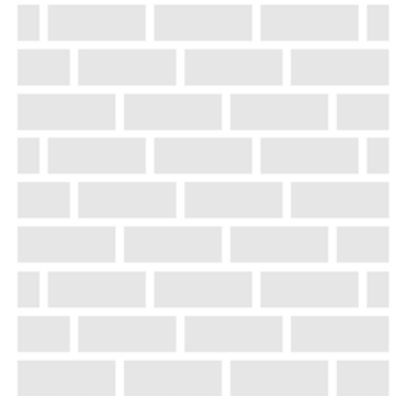
- Be aware of limitation on undisclosed uses
 - Maintain requisite records (11 CCR 999.305(d)(2))

- Request To Know (11 CCR 999.312 and 313)

- Request to Delete (11 CCR 999.312 and 313)

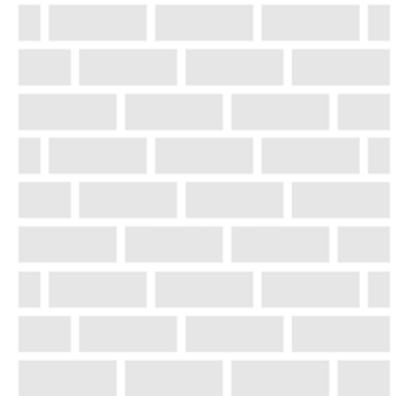
- Notice of Right to Opt-out (11 CCR 999.306)

- Notice of Financial Incentives (11 CCR 999.307)



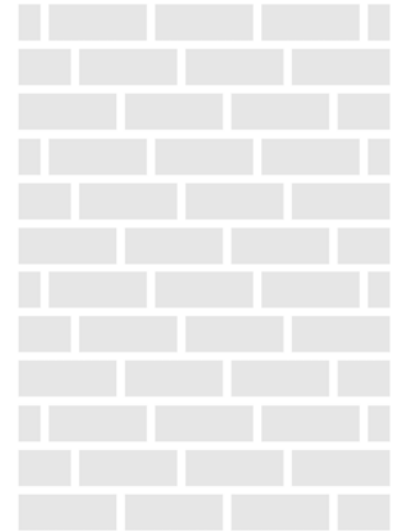
Building A Compliant Program, Brick by Brick

- The compliance or privacy officer
 - Allot sufficient resources
 - This is a corporate budget item
 - Qualified person
 - Understanding of privacy issues and risks
 - Experience in managing people, programs, and resources
 - Direct access to senior executive, and authority to make binding decisions
 - Defined responsibilities and accountability
 - Developing and implementing the program
 - Execution and compliance
 - Training and record-keeping
 - Review and refresh



Building A Compliant Program, Brick by Brick

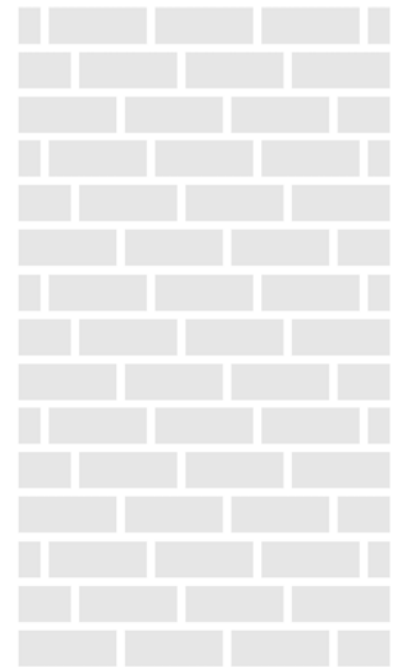
- Establish a culture of compliance
 - Top to bottom / across silos
 - Privacy by design
 - Privacy impact assessments
 - Gap analyses
 - Improve and remediate



Building A Compliant Program, Brick by Brick

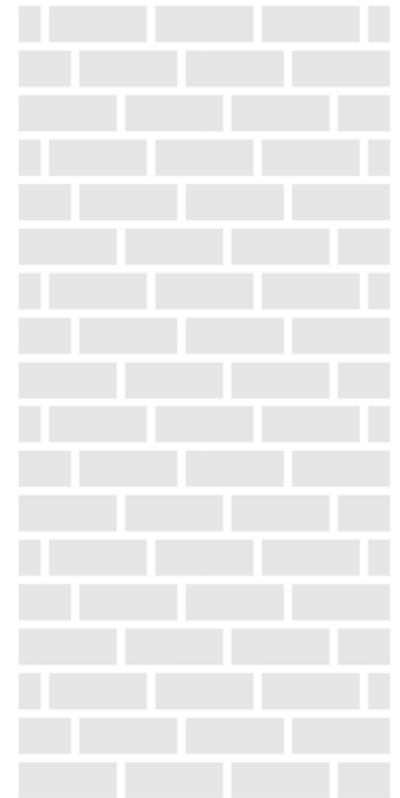
■ Dealing with Consumer Requests

- Authenticate requester
- Channel requests to the response team
- Retrieve all PI covered by the request
- Review collected material
- Categorize information and respond to request
- Provide required disclosures when denying a request
- Follow up with consumer, if needed



Building A Compliant Program, Brick by Brick

- **Contract review**
 - Coordinate with legal
 - Review and amend third-party contracts
 - Are you retaining a service provider?
 - What is a service provider?
 - Does the contract require compliance?
 - Are you a service provider?
 - Do you understand your responsibilities?
 - Are you complying with them?



Maintaining the Structure

- This is the beginning, not the end, of the process
 - Gaps and flaws will be exposed
 - New technologies and uses for information will evolve
 - Existing laws will be amended
 - Future laws will be enacted
 - The program must be dynamic, not static

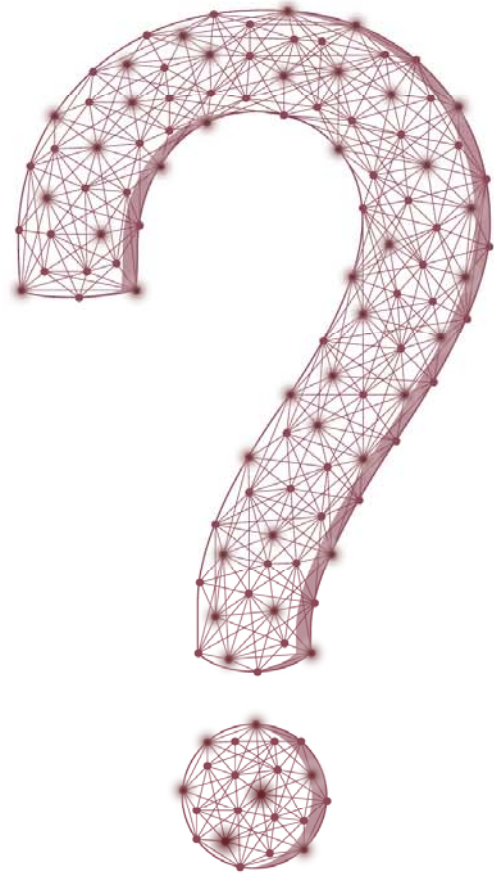
Conclusion

Two Months to Go:

**Are You Ready for
January 1st?**

And beyond?





QUESTIONS?

Thank you!



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